

Back by Popular Demand...

Staged Vehicle Collisions in 2019

October 25, 2019 in City of Industry, CA

FORENSIC INSIGHT with LITIGATION SAVVY

The insurance industry continues being hit by the pervasive wave of staged collisions. Beyond the swoop and squat, beyond the MIST claim -- the players are more sophisticated and brazen. Economic pressures continue to inflate the problem; insureds who aren't common criminals are more willing to commit fraud against their insurance companies.

- ✚ Staged Collisions Multiple Vehicles/Multiple Players***
- ✚ Struck While Parked And Unattended Claims***
- ✚ Minor Impacts and Bodily Injury***
- ✚ Litigation Strategies***

However, there is no real need to discuss the problem. This seminar is designed to provide claims professionals a unique hands-on experience to better discover, prove and litigate fraud.



***Participate in a Live
Vehicle Collision
Demonstration***

We will be conducting a series of Live-Vehicle Collisions for hands-on analyses.

Attendees will learn some basic forensic tools to more readily identify fraud indicators and actually *prove* fraud. Physical damage analysis techniques will be discussed both in lecture and our vehicle collision demonstration to determine:

- ✚ Direction of Vehicle Travel***
- ✚ Damage Matchup with Insured vs. Claimant Vehicles***
- ✚ Fixed Object vs. Vehicle-to-Vehicle Damage***
- ✚ Moving or Stopped When Damaged***
- ✚ Event Data Recorders, Infotainment & Telematics***
- ✚ Vehicle Evidence Preservation and Documentation (Photo-documentation)***

Physical evidence is powerful, but with today's sophisticated fraud, many times it is the statements that prove it. Armed with some basic forensic skills, your statement taking becomes more precise and critical information is gained that many times is never asked. Strategic statement taking will be discussed and a questionnaire for future efforts will be provided.

Effective photo-documentation and evidence preservation is critical for definitive conclusions and success in the courtroom. Photo-documentation techniques to achieve a solid foundation will be thoroughly covered.

And finally, all your claims handling efforts are for not without sound-legal strategy and willingness to hold your position. Legal foundation to deny a claim and how to carry your case successfully through litigation will be covered with strong and uniquely experienced qualifications.

Who should attend:

- | | |
|----------------------------------|-------------------|
| ✚ Claims Professionals | ✚ Prosecutors |
| ✚ SIU Investigators & Management | ✚ Investigators |
| ✚ Auto Appraisers | ✚ Law Enforcement |
| ✚ Defense Counsel | |

Date: October 25, 2019

Location:

Registration/Classroom:

Pacific Palms Resort
One Industry Hills Parkway
City of Industry, CA 91744
626-354-2312

Collision Demonstration:

Pacific Palms Resort Parking Lot

Schedule:

8:30 a.m. – 9:00 a.m.	Registration/ Continental Breakfast
9:00 a.m. – 12:00 p.m.	Lecture
12:00 p.m. – 1:00 p.m.	Lunch
1:00 p.m. - 2:00 p.m.	Collision Demo
2:00 p.m. – 4:30 p.m.	Lecture/Closing/Pick up Certificates

Fee: \$145.00

(includes Continental Breakfast, Lunch and Handouts)

Class Director:

Bill King, President and CEO Impact General, Inc.;
Director of the National Institute of Forensic Studies

Instructors:

Michael Rice, Impact General
Brian Smith, Impact General
Jonathan Colman, Esquire, Colman Law
Group

Hosts:

Impact General, Inc.
National Institute of Forensic Studies
Colman Law Group

Continuing Education:

This event is approved by the State Bar of California for Mandatory Continued Legal Education (MCLE) and the California and Texas Departments of Insurance Continuing Education for Independent Adjusters and Agents/Brokers.

Registration: "Staged Vehicle Collisions in 2019"
October 25, 2019

Please register the following in your course:
(Fill out form by tabbing from field-to-field to complete registration information, then save this sheet (page)--"save as"--to e-mail as an attachment.)

1) Name: _____

E-mail: _____

Phone: _____

Company _____

Address _____

2) Name: _____

E-mail: _____

Phone: _____

3) Name: _____

E-mail: _____

Phone: _____

4) Name: _____

E-mail: _____

Phone: _____

Please send an invoice to our company

Phone reservation (714-532-1621)

FAX reservation (714-532-5734)

Fee: \$145.00

Space is limited. To ensure your participation, reserve early.

DEADLINE TO REGISTER: October 11, 2019

Make checks payable to: Impact General, Inc.

Mail to: 1405 East Chapman Avenue, Orange, CA 92866

Call Impact General, 714-532-1621 or 800-688-1628

Or E-mail to: Liz.Vasquez@impactgeneral.com

Major credit cards accepted